

## **AUDIOBOOK MARKETING CHECKLIST**

#### For ACX Exclusive Releases Pre-Release

- Ask narrators to record backmatter:
  - CTA text in the closing credits that points to one easy-to-remember link (e.g. "follow author name dot com")
  - a generic "other audiobooks by" introduction for a teaser chapter
  - your choice of text for the retail sample
  - Bonus material
  - Bundle credits, when recording the final book in a series, or halfway through if the series is longer than 3-4 books.
- Decide on Promo Plan
  - Hire a PR company that has a good audiobook reputation
  - Poll existing ARC reader and street team to determine which ones review audiobooks
  - Reach out to audiobook influencers directly
- Stay in contact with production team regarding due dates
- Schedule Blog Tour to begin at preorder (or when audio is live)
  - Narrator Reveal/Meet the Narrators
  - Sample Reveal/Audio Sneak Peek/Extended Audio Sample
  - Audio Teaser
  - Author/Narrator interviews
  - Release Day or Now in Audio
  - Currently Listening
  - Review Posts
- Create a Marketing Folder including:
  - Square Audiobook Cover Image (minimum 2400 x 2400 px)
  - Audio-specific promo images including
    - audio cover in 3D (smartphone with headphones, etc.)
    - Narrator names
    - Currently Listening, Now in Audio, Listen Now
  - Narrator headshot, bio, & social media links
  - Bloopers or other in-studio video
  - Sample audio clips (< 30 second, < 60 second, 5 minutes, full first chapter)



- Videos marrying audio clips with promo images (10 55 seconds)
  - Use Canva or <u>Headliner</u>
- Author interview highlighting the audiobook
- The book's universal link

## **Once Audiobook Files are Finalized and Before Upload**

- Upload the finished audiobook files to <u>Bookfunnel</u> (or other service) to facilitate distribution of ALC's
- Put audio samples, a full chapter and vertical videos (as shorts) on YouTube and use them to embed audio on your website with audio buy links
- Add audio editions of the book to Goodreads (optional)
- Distribute Marketing folder to Reviewers and Influencers along with ALCs and links to review locations (Bookbub, Goodreads, Amazon, Apple Books, etc.)
  - Encourage influencers to make their own assets by providing them with cover image and 3-D renders
- Share Your Tools with Narrator(s)
- Schedule Social media posts including samples
- Do audio giveaways in FB fan groups/in your newsletter/through your social media

## When the Book Goes Live (or in Preorder)

- Update the book's universal link with audiobook buy link(s)
- Put buy link at the top of your link in bio (and do the same whenever you run a sale)
- Ask reviewers to post reviews and influencers to begin blasts
- Put all audio buy links in your Goodreads "review" space
- Add audio links to advertising of the title
- Give Audible codes to top ALC reviewers who commit to reposting their reviews
- Give away unused codes in FB audio fan groups
- Do a Newsletter Feature about the audio release and give away copies
- Do interviews with narrators in your newsletter, on IG live or FB live
- Feature audiobooks in Amz A+ Content materials

## After 90 days Exclusivity



• Unless sales continue to be robust, consider taking title(s) wide



#### **Additional Resources:**

#### Facebook Fan Groups (ask if your Narrator has their own)

- HCB Audio Lovers <u>https://www.facebook.com/groups/hcbaudiobooklovers</u>
  - Post giveaways and samples and sales
- Audio Loves <u>https://www.facebook.com/groups/AudioLoves/</u>
  - $\circ$   $\;$  Post give aways and samples and sales  $\;$
- Aural Fixation
  - Post samples and sales: <u>https://www.facebook.com/groups/237737846562758</u>
  - Post Giveaways: <u>https://www.facebook.com/groups/AFgiveaways</u>
- Audio Bookfly
  - Post giveaways OK, and news <u>https://www.facebook.com/groups/AudioBookfly</u>
  - $\circ$   $\;$  Tuesday Takeovers message Krystyn Stefanu
- Booktastic Book Club
- https://www.facebook.com/groups/289228719151635
- Women of Audio: <u>Queens Of Audio</u>
- Historical Romance Audiobooks
  - https://www.facebook.com/groups/1470689949852530

#### Contests

- Audies <u>https://www.audiopub.org/members/audies</u>
- SOVAs <u>https://www.sovas.org/</u>

# For a personalized plan or to schedule a promotion tour with our curated list of reviewers and influencers contact us:

Karen White. Home Cooked Books karen@homecookedbooks.com